

# 2022

## Valuation Software and Data Resources



**CPA** Practice Advisor  
**READERS' CHOICE**  
AWARDS | 2020

**NEW**

### ZapReport Builder



## Are You Concerned About...

- Producing **better valuations and damages calculations** in less time?
- **Increasing** productivity and consistency?
- Increasing analysis and report **quality?**

- Business **Valuation Data and Software**
- Economic **Damages Calculation Software**

# FIVE Valuation Applications, One Low Annual or Monthly Price



## ValuationSoftware Subscription

#1 Best-Selling Business Valuation Software

The ValuSource Valuation Software Suite gives you access to ALL of our valuation software products for ALL versions of Microsoft Office (2010–2020 and Office 365), includes ALL software updates, PLUS technical support. Both single and multi-user licenses are available.

Software  
Subscription  
Includes



Professional business valuator readers voted  
ValuSource Pro, BVM Pro and Express Business  
Valuation: #1 Valuation Software

### 1 VALUSOURCE PRO

Business valuation software will streamline your valuation practice and allow you to produce better valuations (analysis and reports) in less time. ValuSource Pro (used by both NACVA and ISBA to train professional valuers), with over 90% market share, has been used by thousands of CPAs, valuers and financial professionals for over three decades.

### 2 VALUSOURCE PRO INTERNATIONAL

Do you ever need to value companies outside of the United States? ValuSource Pro International

is built around International Financial Reporting Standards (IFRS) instead of GAAP so you can provide comprehensive valuation analysis and reports based on IFRS.

### 3 BUSINESS VALUATION MANAGER™ PRO (FOR NACVA)

Business Valuation Manager Pro is a custom version of ValuSource Pro written for NACVA. BVM Pro contains two NACVA changes from ValuSource Pro including the addition of NACVA's Risk Rate Component Model and benefit stream statistical analysis.

### 4 EXPRESS BUSINESS VALUATION

Express Business Valuation is the “light” version of ValuSource Pro. The main differences are, it has a summary chart of accounts, no detailed DCF Method and has fewer assumptions and options.

### 5 BUSINESS VALUATION REPORT WRITER

The Business Valuation Report Writer is a report module for ValuSource Pro, BVM Pro and Express Business Valuation that saves you up to 50% of the time it takes to prepare and review written business valuation reports. It comes with SSVS, USPAP, and 59-60 reports.

## PLUS

### TECHNICAL SUPPORT

With the Software Subscription you get full technical support, including: support for technical issues like installation, program operation, database integration,

as well as access to our team of certified valuers to help you use the software to complete specific valuation engagements. It is like having a staff of valuation software experts on your team.

### COMPLETE DATABASE INTEGRATION

BVDataWorld integrates directly into all the valuation software in the SUITE.

**The subscription supports Office 2010, 2013, 2016, 2020 and Office 365, and you will always have access to the latest, most-compatible and optimized versions!**

### ValuationSoftware Subscription PRICING

ValuSource Software is only available as part of the Valuation Software Subscription.

Single-User .....\$1,195 / year  
or \$110 per month

ValuSource Pro✓
ValuSource Pro International✓
Business Valuation Manager Pro (for NACVA)✓
Express Business Valuation✓
Report Writer✓ (works with all valuation products)
Visit website for more info and multi-user pricing.



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www.valusource.com/2022

See videos, sample reports, and get a FREE demo.



NEW VERSION  
NOW AVAILABLE

“As a Valuation Pro,  
I produce **BETTER** analysis  
and reports in much  
**LESS** time!”

- Darrell Dorrell, CPA, MBA, ASA, CVA, CMA, ABV, CFF  
Professional business valuator with over 20 years of experience.

Used by  
NACVA  
and ISBA  
Certification  
Courses



**ValuSourcePro**

THE #1 BEST-SELLING Business Valuation Software

CPA Practice  
Advisor  
**READERS'  
CHOICE  
AWARDS 2020**

How do you complete professional valuations FASTER, more consistently, following BEST practices (whether experienced or new), with great reports, all at a price that saves MUCH more than it costs?

FIVE  
reasons to  
consider  
ValuSourcePro

**1 FOLLOW BEST VALUATION PRACTICES**

Smart Navigator guides you through the valuation best practice process and workflow with step-by-step sequential menus—ensuring you cover all the steps, whether novice or expert.

**2 BEST DATABASE INTEGRATION**

One-click integration that automatically populates your schedule and narrative from 12 major databases. Plus, includes pre-built analyzers with graphics, scatter charts, filters, calculators, trends and other analytics—saving you dozens of hours.

**3 MOST COMPREHENSIVE VALUATION SCHEDULES AND METHODOLOGIES**

Includes 18 valuation methodologies and over 300 schedules to leverage industry best practices, then modify as needed.

**4 HUNDREDS OF PAGES OF SMART AND FLEXIBLE CONTENT**

The software framework, built on top of editable Excel worksheets, has built-in intelligence and transforms based on your assumptions. This saves beginners from making critical mistakes, while allowing experts to use as-is, or incorporate their

existing spreadsheets, and finish about 50% faster.

**5 INTELLIGENT AND AUTOMATIC STANDARDS-BASED WRITTEN REPORTS**

The optional report writer, built on top of Word, includes *Content Intelligence* to help automate the conditional narrative, hotlinks to automate changes, and hundreds of pages of standards-based report templates (including 59-60, SSVS, and USPAP) that evaluate over 400 variables within the analysis.

→ **COMPLETELY.** redesigned User Interface.

→ **DOCKING.** toolbar at the top is GONE, now a standard Windows application.

→ **MULTIPLE.** monitors are now easy to use.

→ **FASTER.** file load and save times.

→ **QUICKER.** response time using the program.

→ **SUPERIOR.** fReport Writer linking,

→ **EDIT.** Reports in an integrated Word Window.

→ **MULTIPLE.** Windows can be viewed at the same time (Analysis, Report, and Data).

→ **CONSOLIDATED.** Valuation report containing all standards (you select which ones to use).

→ **FULL.** integration with KeyValueData and BVDataWorld.

**“This is the same software I received during my NACVA certification course. Great Stuff!”**

**ValuationSoftware  
Subscription PRICING**

ValuSource Software is only available as part of the Valuation Software Subscription.

Single-User .....\$1,195 / year  
or \$110 per month

ValuSource Pro	✓
ValuSource Pro International	✓
Business Valuation Manager Pro (for NACVA)	✓
Express Business Valuation	✓
Report Writer	✓
(works with all valuation products)	
Visit website for more info and multi-user pricing.	

Built around  
Excel and Word



**Call (800) 825-8763**

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**www.valusource.com/2022**

See videos, sample reports, and get a FREE demo.



“ Makes it **EASY** to get  
Excel data into Word—  
and Excel changes  
**UPDATE** automatically. ”

# ZapReportBuilder

#1 VALUATION REPORT BUILDER

ZapReportBuilder gets all the Excel data you need quickly and easily into your Word documents.  
When you need to generate a document based on a new Excel file, you can do it in seconds.

## FOUR reasons to consider ZapReportBuilder

**1 BEST APPLICATION TO GET EXCEL DATA INTO WORD**

→ **Microsoft Word and Excel Based.** ZapReportBuilder creates a ribbon within Word and Excel allowing you to link your Excel data to your Word document. Everything stays in sync.

→ **100% compatible with Word.** Most other document automation apps have serious compatibility issues with complex Word documents. With ZapReportBuilder, Word is used to create the document, so you never have formatting or compatibility issues.

→ **Never leave Word and Excel.** Unlike many applications that create your document in another app (often online), ZapReportBuilder allows you to remain entirely in Word—using an application you already know, while simplifying and speeding up the process of getting the data you need into a document.

→ **Leverages Existing Documents.** You can take all your existing Word documents, make live links to Excel in seconds, which are all automatically updated whenever you make a change in Excel.

**2 MOST POWERFUL DATA LINKING TOOL FOR EASY TO COMPLEX PROJECTS**

→ **Built for Extracting Excel Data.** ZapReportBuilder was designed to pull Excel data into Word. It has been used to generate some of the

most complex documents, including valuation reports (hundreds of pages with hundreds of links) with flawless results for decades. Other systems make pulling Excel data into Word painful to impossible.

→ **Linked Data.** Brings CELLS, RANGES and CHARTS from Excel to Word using point and click to create links.

→ **Live Linked.** Auto-update a few, or hundreds of Excel data links with a click of a button—changes ripple through the entire document helping eliminate errors and saving time.

→ **Variable Content.** Create variable content (sentences, paragraphs and sections) in Word, with logic in Excel to easily include or exclude content in your report—quickly and without complicated coding.

**3 EASIEST AND FASTEST TO USE**

→ **Minimal Learning Curve.** You do not have to learn another app if you already know Word and Excel.

→ **Fastest Report Generator.** With point-and-click, copy/paste creation, you can quickly design and generate your documents with a minimal learning curve. Can save up to 50% of the time it takes to create documents containing Excel data.

→ **Reusable Documents/Reports.** Each document can be re-used multiple times by changing the Excel data source.

**4 PRICE PERFORMANCE LEADER**

→ **Live VOICE Support.** Talk to a live person and get immediate help.

→ **FREE U.S. Based Support.** No cost for support or updates.

→ **Excellent ROI.** A 300% ROI with just one report per month. Plus, eliminating errors preserves your reputation.



LOOKING FOR BETA TESTERS!

We have a MAJOR new release and need Beta Testers.

Automate creating valuation reports using your Word and Excel files.

We'll do much of the work, but need your feedback.

Benefit: Free use for first year!

Email [beta@valusource.com](mailto:beta@valusource.com)

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SAVE UP TO  
**77%**

**"I got the exact same two databases... plus FIVE more—for the same price!"**

- Frank Wisheart, CPA, ABV, CFE, CVA, MBA  
Respected valuator with over 20 years of experience.

Kroll Cost of Capital Navigator Basic is now included in levels

# BVDataWorld®

## World's Largest Source for Valuation Databases

**FIVE**  
reasons to consider  
BVDataWorld

### 1 MOST VALUATION DATABASES

ValuSource provides 21 industry databases and resources—the largest selection of any valuation data supplier. Plus, all databases integrate with Excel and most with ValuSource Pro, BVM Pro and Express Business Valuation.

### 2 EXCLUSIVE BEST-OF-CLASS DATABASES

Also includes three databases that are 100% exclusive to ValuSource:

→ **RMA Annual Statement Studies Valuation Edition.** The industry's only comparative industry data, taken from over 275,000 actual business financial statements.

→ **ValuSource Market Comps (formerly IBA Market Data).** The largest (over 40,000 comps) and oldest comparables database.

→ **Pluris DLOM Database™** The largest database of restricted stock transactions for calculating a discount for lack of marketability.

### 3 BEST WEB INTERFACE—WITH ANALYTICS

Access data with smart search. Includes pre-built Excel based analyzers with graphics, scatter charts, filters, calculators, trends, and other analytics.

Automatic one-click integration with ValuSource Pro, BVM Pro and Express Business Valuation.

### 4 BEST TECH SUPPORT

Speak to technical support or to a Certified Business Valuator who can explain how to apply the data for your specific engagement.

### 5 BEST VALUE—UP TO 77% DISCOUNT

Available à la carte or in data bundles so you get more data for the same price and ensure you have your competitor's data sources if ever challenged in litigation.

### BONUS—\$995 VALUE

Purchase any à la carte database and **get EconAssist™ for FREE.** Includes National Economic Reports (January reports), over 1,100 archived industry and metro reports, 9,400+ valuation articles, 2,300+ federal and state cases, over 1000 conference presentations, compensation data, over 82,500 S-1 Filings, the Expert Witness Profiler, *Around the Valuation World®* monthly webcasts, free virtual courses, and the Mentor Support Exchange

**"I was spending \$500 for one database. With BVDataWorld, I spent \$745 and got the exact same database, plus FIFTEEN more! Nothing else compares!"**

**Call Today**  
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**www.valusource.com/2022**  
See videos, sample reports, and get a FREE demo.

# Essential Valuation Data and Resources— Bundled for One Low Annual Subscription Fee

## BVDataWorld®

### Purchase a Database à la Carte

ValuSource Market Comps (Downloads Per Year)	\$640
BIZCOMPS® (Downloads Per Year)	\$629
Kroll Cost of Capital Navigator: U.S. Cost of Capital Module (Basic) (Downloads Per Year)	\$320
IRS Corporate Ratios	\$275
RMA Valuation Edition (Includes 10 Years of RMA Data)	\$995
Kroll Cost of Capital Navigator: U.S. Cost of Capital Module (Pro)	\$625
Pluris DLOM Database™	\$595
ValuSource M&A Comps	\$595
Mergerstat Review Premiums and Discounts	\$125
Mergerstat Review Price to Earnings Ratios	\$125
Guideline Public Company Database (Downloads Per Year)	
Valuation Reports Library	
National Economic Reports (Monthly and Quarterly Reports)	
Around The Valuation World® (AVW) (Additional Fee for CPE Credit*)	
Archived Industry and Metro Reports (1,100+ Reports)	
Business Valuation Articles (9,400+ Articles)	
Federal & State Law Cases (2,300+ Cases)	
Conference Presentations (1,000+ Presentations)	
Compensation Data	
S-1 Filings (82,500+ Filings)	
Expert Witness Profiler	
Free Virtual Courses	
Mentor Support Exchange	
À La Carte Data Sources Discounts (Excludes Kroll Products)	
15% Off Valuation Software Subscription	

### TOTAL BUNDLE VALUE†

Actual Bundle Costs‡

Single-user / Yearly§

### Bundle Add-Ons (Additional Yearly Fee Required§)

First Research Unlimited	\$1,099	\$1,099	\$1,044	\$990	\$935
Bizminer Premium (includes 40 downloads per year)	\$1,279	\$1,279	\$1,279	\$1,279	\$1,279
RCReports Premium	\$1,049	\$1,049	\$995	\$945	\$890
Unlimited CPE On-Demand Courses	\$995	\$795	\$595	\$395	\$195
Surgent CPE: NASBA Qualified Self-Study Courses		\$240	\$240	\$240	\$240

Note: Prices and products are subject to change.

\* To receive CPE for attending this course, which awards bonus points for NACVA's recertification, there is an additional annual cost of \$350.

† Bundle value is a composition based on established retail prices if purchased separately, what competitors charge for the data/service if we do not sell it separately, and estimates of what we would charge on data not found elsewhere if we did sell the data separately.

‡ See website for details, conditions, and upgrading to unlimited BIZCOMPS. EconAssist is free with à la carte database purchase.

§ Monthly and multi-user options available (excluding Bizminer and RCReports). See website for details.



BVDataWorld®

(800) 825-8763

www.BVDataWorld.com

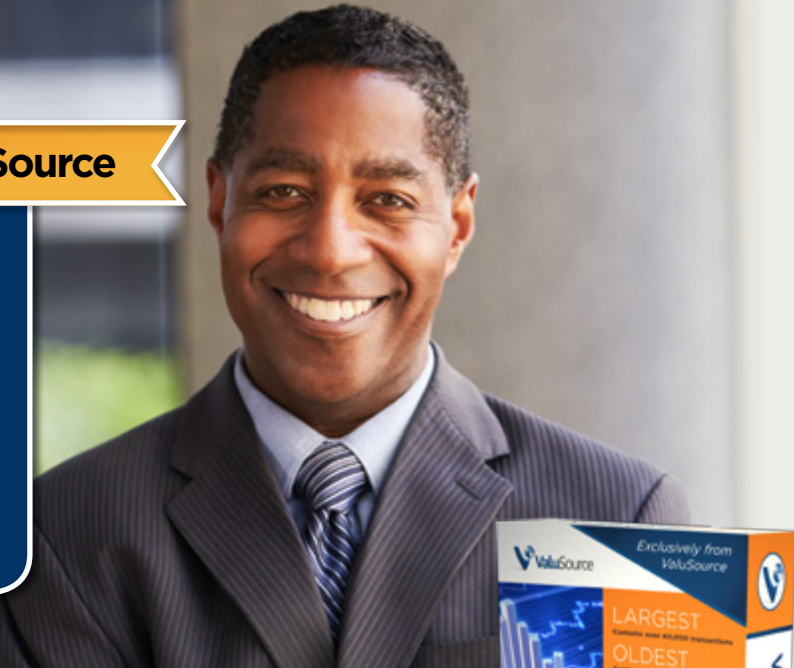
sales@ValuSource.com



Exclusively Available from ValuSource

UPDATED  
AND  
IMPROVED!

- The ValuSource Market Comps has been enhanced
- Removed duplicates
  - Clarified the definitions
  - Search defaults to 10 years (but optionally search up to 30)



ValuSource Market Comps

ValuSource Market Comps (formerly IBA Market Data) is the largest and most useful collection of transaction data for small to medium businesses. It is an invaluable resource for the market approach to valuation of privately held businesses.

FIVE  
reasons to  
consider  
ValuSourceMarket  
Comps

1 OLDEST AND LARGEST  
COLLECTION OF  
TRANSACTION DATA

With over 40,000 comparable transactions spanning 30 years, the data is an indispensable resource for the market approach to valuation—much bigger than similar competing databases like BIZCOMPS® (12,000+) or Pratt’s Stats (27,000+)—at a much lower price!

2 INTEGRATES WITH EXCEL  
AND VALUSOURCE  
VALUATION APPLICATIONS

The ValuSource Market Comps Database downloads directly into Excel as well as into the ValuSource valuation applications, including: ValuSource Pro, BVM Pro and Express Business Valuation.

3 SMART  
SEARCHING

Newly added flexibility means you can search on SIC code, description, sale date (defaults to 10 years but optionally up to 30), location, sales, discretionary earnings, price, price to sales and price to discretionary earnings.

4 ANALYZER  
TOOLS

In addition to exporting data directly into Excel, you also receive two powerful Excel-based analyzers:

→ **Comparable Analyzer.** Uses regression lines (ordinary least squares), histograms, statistics and scatter charts to describe the population.

→ **DMDM Analyzer.** Uses the direct market data method to rank your subject company against the industry range provided by the comparable transactions.

Combined, these tools help you make sense of the comparable data so you can make better decisions about how to apply the data in a valuation as well as how to defend those decisions.

5 CURRENT  
DATA

The ValuSource Market Comps Database is updated quarterly so you always have the most up-to-date information available.

ValuSource Market Comps PRICING

Single-User .....	\$640
Multi-User .....	\$1,025

See page 9 for bundles  
that include this database!

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Exclusively Available from ValuSource

ValuSource M&A Comps has  
**200% MORE DEALS,**  
providing more options  
and **better comps**  
(Replaces DoneDeals)



ValuSource M&A Comps

ValuSource M&A Comps (replaces DoneDeals®) provides over 10,000 comparable sales transactions for private mid-market companies over the prior 10 years. Data is collected from public SEC filings when public companies acquire a private company.

FIVE  
reasons to  
consider  
ValuSource M&A  
Comps

1 COMPREHENSIVE  
CORPORATE  
TRANSACTION DATA

With the ValuSource M&A Comps database, you receive hard-to-obtain corporate transaction details for private mid-market companies. Includes multiples on the sales of mid-size companies, so your valuations are based on real data.

2 REALTIME  
DATA

Powered by Tagnifi, ValuSource M&A Comps data is continuously updated. With hundreds of quality control checks to make sure the data is accurate and complete; means you always have access to the latest and most accurate data.

3 INTEGRATES WITH EXCEL  
AND VALUSOURCE  
VALUATION APPLICATIONS

ValuSource M&A Comps downloads directly into Excel as well as into the ValuSource valuation applications, including: ValuSource Pro, BVM Pro and Express Business Valuation.

4 CUSTOM SEARCH  
OPTION

Perform custom searches for data by any field. Easily distinguish between Stock and Asset Transactions or select data by SIC or description.

5 EASILY ANALYZE AND  
CHART DATA

Statistical analysis (high, low, mean, median, standard deviation) of selected transactions, including: Revenue, Enterprise Value, Equity Value, EBITDA, EBIT, Net Income and Book Value.

Charts of Enterprise Value to Annualized Revenue, Enterprise Value to EBITDA, Enterprise Value to EBIT, Equity Value to Net Income and Equity Value to Book Value.

ValuSource M&A Comps PRICING

Single-User .....	\$595
Multi-User .....	\$955

See page 9 for bundles  
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NEW! Now Included in BVDataWorld Bundles at no additional cost, OR BUY standalone!

Kroll Cost of Capital Navigator:  
U.S. Cost of Capital Module (Basic\*)  
**NOW INCLUDED IN BVDataWorld<sup>®</sup>**  
Silver, Gold, or Platinum subscriptions.  
**Titanium** continues to include  
the U.S. Cost of Capital Module (Pro).

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Kroll Cost of Capital Navigator:  
U.S. Cost of Capital Module

The Kroll Cost of Capital Navigator is an interactive, web-based platform that guides valuers through the steps of calculating Cost of Capital, a key component of any valuation analysis.

FOUR  
reasons to consider  
Kroll Cost of  
Capital Navigator:  
U.S. Cost of Capital  
Module

- 1

**"SIZE" TABLES**

Includes CRSP Deciles Size Study and Risk Premium Report size premia tables that are viewable within the Navigator.
- 2

**ESTIMATE WACC**

Develop into weighted average cost of capital (WACC) estimates.

- 3

**ENHANCED OUTPUTS**

Export more robust and comprehensive documentation of the user's cost of capital assumptions, sources, analysis and results as PDF or in Excel.
- 4

**EXCEL ADD-IN**

This powerful new tool enables users to directly import cost of capital data in their own Excel spreadsheets.
- DATA INCLUDED IN THE U.S. COST OF CAPITAL MODULE**
- 1

**SIZE PREMIA AND RISK PREMIA**

→ CRSP Deciles 1-10 size premia, plus the 10th Decile split

→ Risk Premium Report Size Study size premia and "risk premia over the risk-free-rate"

- 2 RISK-FREE RATES**

→ Spot long-term risk-free rates (from the Federal Reserve, updated daily)

→ Kroll long-term normalized risk-free rate (adjusted for impact of flights-to-quality, actions of the Federal Reserve, and inflation expectations)
- 3 U.S. EQUITY RISK PREMIA (ERPS)**

→ 1926-present Historical (i.e., realized) ERP

→ 1926-present Supply-side ERP

→ Kroll Recommended ERP (reflecting current point in business cycle)
- 4 BETA**

→ Industry-level betas (Full-Information, Vasicek-Adjusted, Sum, and High-Financial-Risk Betas)

→ Industry Risk Premia for use in the Build-up Method

→ Debt betas (for unlevering and relevering betas)
- 5 COMPANY LISTS**

→ List of companies used to calculate Full-Information Betas and Industry Risk Premia (updated quarterly)

→ List of companies used to calculate "Pure-Play" U.S. industry statistics (updated quarterly)

- 3

**U.S. EQUITY RISK PREMIA (ERPS)**

→ 1926-present Historical (i.e., realized) ERP

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**BETA**

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**COMPANY LISTS**

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\* The U.S. Cost of Capital Module Basic Subscription has EVERYTHING contained in the regular Basic U.S. Cost of Capital Module, but limits the number of cost of capital analyses/downloads based on your subscription level. The limits are three cost of capital analyses/downloads for Silver, seven for Gold, and ten for Platinum, Data is updated quarterly.

- U.S. Cost of Capital Module**

**Basic Version**  
(two most recent years)  
Single-User ..... \$320  
+ \$135 per Basic additional user

**Pro Version**  
(all years—1999 to present)  
Single-User ..... \$625  
+ \$305 per Pro additional user
- U.S. Industry Benchmarking Module**

Provides over 300 critical data points (depending on data availability) for approximately 170 U.S. industries

**Basic Version**  
(two most recent years, updated quarterly)  
Single-User ..... \$695  
+ \$305 per Basic additional user

**Pro Version**  
(all years 2014—present, updated quarterly)  
Single-User ..... \$995  
+ \$459 per Pro additional user

- International Cost of Capital Module**

Provides users with guidance and data for estimating cost of capital on a global scale

**Basic Version**  
(two most recent years, updated quarterly)  
Single-User ..... \$995  
+ \$459 per Basic additional user

**Pro Version**  
(all years 2014—present, updated quarterly)  
Single-User ..... \$1,495  
+ \$659 per Pro additional user
- International Industry Benchmarking Module**

Industry-level statistics for approximately 90 industries in four global regions with data going back to March 2015.

**Basic Version**  
(two most recent years, updated quarterly)  
Single User ..... \$695  
+ \$305 per Basic additional user

**Pro Version**  
(all years 2015—present, updated quarterly)  
Single-User ..... \$995  
+ \$459 per Pro additional user

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[www.valusource.com/2022](http://www.valusource.com/2022)  
See videos, sample reports, and get a FREE demo.



#1 Reasonable Compensation Analysis Solution

“Whereas you may have to spend 4 hours, 6 hours or in some cases, 2 or 3 days to determine Reasonable Compensation for a given party, now this can be done in a matter of minutes with several scenarios.”

- Michael Gregory, CVA, CBA, ASA, (former IRS Agent)  
Reasonable compensation expert.



# RCReports

RCReports features an exclusive wage database with more than 12.9 million data points and a simple system to generate lightning-fast Reasonable Compensation reports that are objective, accurate and backed by proprietary methodology combining IRS criteria, court rulings and geographic data.

FIVE reasons to consider RCReports

1 SOLVES THE COMPLEXITY PROBLEM

RCReports provides an exclusive wage database with more than 12,917,500 wage data points, (of which, more than 60% are unique to RCReports) covering virtually every possible position and geographic region, it is easy to determine a business owner's Reasonable Compensation broken down by job title, duties and percentage of time spent.

2 SAVES TIME AND MONEY

Access reports for planning, compliance or normalization within minutes through an intuitive, cloud-based platform, removing all guesswork and providing full documentation and transparency around your client's compensation.

3 INDEPENDENT THIRD-PARTY SOURCE

With built-in industry, legal, IRS criteria and salary data intelligence, tax advisors, valuers and forensic accountants gain access to credible and independent Reasonable Compensation calculations with guaranteed cover in the event of an IRS audit or litigation. Every report provides you with supporting resources, including: case law, IRS rulings, whitepapers, and more.

4 COMPREHENSIVE RESOURCE LIBRARY

Every Reasonable Compensation report is supported by the Resource Library, which contains tools and documents to help you get the most out of your subscription. It includes tools specific to business valuers from the IRS as well as general information about Reasonable Compensation. From customizable letters to court ruling analyses to white papers, the Resource Library is worth the price alone.

5 COMPREHENSIVE METHODOLOGY REPORT

RCReports offers four different reports to choose from: S Corp and C Corp, Tax Compliance, Normalizing Compensation for Valuation and Planning as well as three approaches: Cost, Market and Income. Additionally, you can present your client with a digital interview to help you gain an understanding of how they spend their time and what services they provide for their business.

RCReports PRICING

Basic (2 seats)	\$749
Premium (3 seats)	\$1,049

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www.valusource.com/2022  
See videos, sample reports, and get a FREE demo.

Industry and geographic data covering 9,000 industries by zip code, county, metro or state.

Bizminer Industry Market Series  
**3-YEAR INDUSTRY MARKET RESEARCH TRENDS**

with monthly updates. 9,000 industries—any U.S., or local market area.

Competitive analysis, mapped intelligence, easy to customize.



# Bizminer Suite

Bizminer Suite is the gold standard for industry and geographic data. There is simply no other analysis out there that consistently reports at Bizminer's level of detail. With 9,000 lines of business in thousands of U.S. market areas included in their analysis, you will get the most specific and accurate information and metrics not available from any other source.

FOUR reasons to consider Bizminer

1 SAVES TIME AND MONEY

Bizminer has the most cost-effective industry and geographic data on thousands of U.S. market areas. Reports are available in both Excel and PDF formats and are delivered to you immediately.

2 MOST CURRENT DATA

Access over a billion data points with more sources than any other similar report. Sources include the IRS, U.S. Economic Census, Bureau of Labor, and more. Bizminer Suite subscription option includes over five million reports.

3 DETAILED FINANCIAL ANALYSIS

→ U.S. Industry Financial Profiles

→ Local Industry Financial Profiles  
BizBenchmarker is now consolidated into this product

→ Sole Proprietor Industry Financial Series  
Includes expanded metrics and ratios

4 DETAILED MARKET ANALYSIS

→ Compelling industry market research trends for 9,000 lines of business

→ Retail Sales per Square Foot Report

→ Available by radius as well as U.S.-State-Metro-County-Zip

The Bizminer Suite includes all three Bizminer financial and industry market databases, or buy individually:

**Bizminer Local Industry Financial Reports** – Rock-solid industry financial ratios, balance sheet and detailed Profit and Loss statements,

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